

## **New Producer Licensing Requirements in Connecticut**

Effective Jan. 1, 2014, all new producers in Connecticut will be required to submit an application to be appointed to sell UnitedHealthcare and Oxford products. A new producer is defined as any agent in Connecticut that has not previously sold a UnitedHealthcare or Oxford case. In previous years, we have paid the appointment fee for our new producers; however, due to the changing environment and regulatory factors, we've had to implement an application process and corresponding fee, similar to what other carriers in Connecticut have already implemented.

All applicants must submit the required paperwork and applicable fees, which are \$150 per entity. Licensing fees for Oxford apply to medical plans only. Licensing fees for UnitedHealthcare apply to both on- and off-exchange medical plans as well as most specialty lines. Agents who wish to be appointed to sell both entities will submit a check for \$300. All applications will be subject to a review process and agents will be informed of their acceptance or denial. Appointments will be made at our discretion.

If an application is denied, the fee will be returned to applicants. Please note that this new application process and fee does not impact agents already selling UnitedHealthcare and Oxford business or renewals, including agents appointed with us in another state, at this time.

Enclosed for your reference is a checklist, providing information on the appropriate paperwork required for the new appointment process, as well as many of the necessary new producer credentialing forms.

[New Connecticut Producer Licensing and Appointment Checklist](#)  
[New Producer Credentialing Package Forms](#)

Please contact your sales representative with any questions.

Insurance coverage provided by or through: UnitedHealthcare Insurance Company or their affiliates.

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